

EFFECTIVE FUND DEVELOPMENT AND UNRESTRICTED REVENUE STRATEGIES

Marcelle Epley, President & CEO, Long Beach Community Foundation

Mark Guillen, Director of Civic Engagement, Government Contracts, Molina Healthcare

Mike Walters, Philanthropist

Moderator: Linda Alexander, Executive Director, The Nonprofit Partnership



Community Action Partnership
2017 Management and Leadership Training Conference

EVALUATIONS

The Partnership Wants Your Feedback!



Please be sure to **complete** the evaluation for
this session **online**, via the **MLTC Event App**,
or by using the paper evaluation provided
during the session.

Thanks in Advance for your Cooperation!

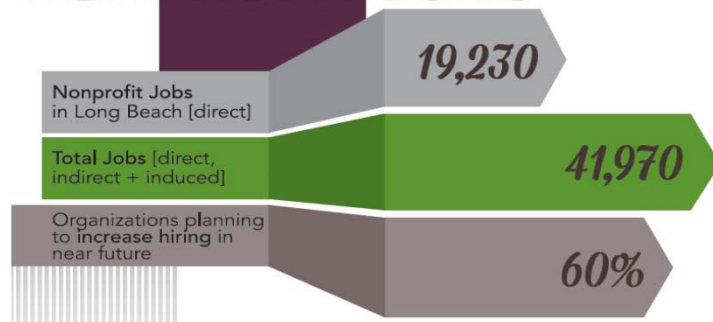
The Long Beach Community

- Population: 486,044
- One of the top two most diverse cities in US
- 36th most populous city in US
- 6th most populous city in CA
- Over 25% live in poverty
- 33% of residents live and work in City
- One of largest ports in US
- Charter City: School District, Police Department, Health Department, etc.

The Nonprofit Community

10%

NONPROFIT JOBS



The Nonprofit Community

INCOME IMPACT



OUR MISSION

To build the capacity of nonprofits so they can make positive change in their communities.



Recognizing that in order to build strong, resilient nonprofit organizations, The Nonprofit Partnership chooses to focus on building capacity for **Individuals**, **Organizations**, and the **Sector** as a whole.

About The Partnership

The Nonprofit Partnership has a direct and profound impact on our community by ensuring thousands of nonprofit professionals, board members and volunteers receive the tools and resources they need to be successful and make their organizations thrive. With a comprehensive management service approach, we ensure successful organizations supporting thriving communities.

Since our inception in 1993, the Partnership has provided resources, guidance and support to over 3,000 community organizations, over 400 each year. We serve nonprofit and community organizations in over 35 cities across Southern California with a focus on Long Beach, the South Bay and Gateway Cities.